

October



CAN-AM

2024



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CAN-AM NEWS



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How Our Referral Program Works

Maximize Your Savings with CAN-AM Referrals!

We recently had a great success story with BPC Corporation, one of our valued clients. BPC referred Viking Dirworks to us, and as a result, Viking Dirworks signed on with 6 vehicles. BPC already had 10 vehicles in our program, and thanks to the referral, they enjoyed one month free for 6 of their vehicles!

It's that simple—refer a new client, and you could be saving big just like BPC. Don't miss out on this easy way to reduce costs while helping others experience the benefits of CAN-AM.

Start referring and start saving today!

**Send your friends information to
sales@canamwireless.com
1-866-976-4177**



INNOVATIVE FEATURES IN MYGEOTAB LATEST PRODUCT UPDATE FOR FALL 2024

MyGeotab, a leading fleet management software, continues to push the boundaries of innovation with its latest product update for Fall 2024. This season's update promises to enhance the user experience, improve operational efficiency, and provide more insightful data analytics. Let's delve into some of the most exciting features introduced in this update.

Advanced AI-Powered Predictive Analytics

One of the standout features in this update is the integration of advanced AI-powered predictive analytics. MyGeotab has harnessed the power of artificial intelligence to provide fleet managers with deeper insights into vehicle performance and driver behavior. This technology predicts potential maintenance issues before they become critical, helping to reduce downtime and maintenance costs. By analyzing patterns in data, fleet managers can now make more informed decisions, ultimately leading to improved fleet performance and safety.

Integration with Electric Vehicle (EV) Management Tools

As the adoption of electric vehicles (EVs) continues to grow, MyGeotab has introduced new tools to support EV fleet management. The update includes features such as real-time battery monitoring, charging station integration, and route optimization for electric vehicles. These tools are designed to help fleet managers maximize the efficiency and lifespan of their EVs, while also reducing their environmental impact. By providing comprehensive EV management capabilities, MyGeotab is supporting the transition to greener and more sustainable fleet operations.

The screenshot displays the MyGeotab web interface for a specific vehicle, 'Asset 2018 Volt'. The interface is organized into several key sections:

- ASSET INFORMATION:** This section contains fields for Name/Description (2018 Volt), Current driver (Unknown driver), Linked assets (No active linked assets), Asset type (Vehicle), Groups (with a dropdown menu), Status group (No Status Groups), VIN (1G1RAE555J2138846), License plate, State/province, Odometer (42508 km), Current engine hours (1460 hours), and Device type (Version 9).
- Asset Usage:** A summary bar showing 'Stopped: 135h 5min', 'Driving: 4h 24min', and 'Idle: 6h 20min' over the last 7 days.
- Last communicated:** A status bar indicating the last communication on 06/05/24 at 16:08:34.
- Map:** A map view showing the vehicle's location and nearby points of interest like 'Bromley Co. Station' and 'Florence Masjid'.
- Fuel and Charge Economy:** A section showing 'Last 30 days' with a fuel economy of 7.9 L/100 km and a battery status of 65% Full / 84% Full.
- Exceptions:** A list of exceptions for the last 7 days, including 'Tailgating Test - Cristian' (x7), 'EV Done Charging' (x4), 'Full Charge' (x1), and 'Speeding 15 seconds over 1km/h over' (x1).



EXCLUSIVELY
for our
LOYAL CUSTOMER



CAN-AM

**ADD CAMERAS TO YOUR
 TELEMATICS**

Cameras at COST
\$250



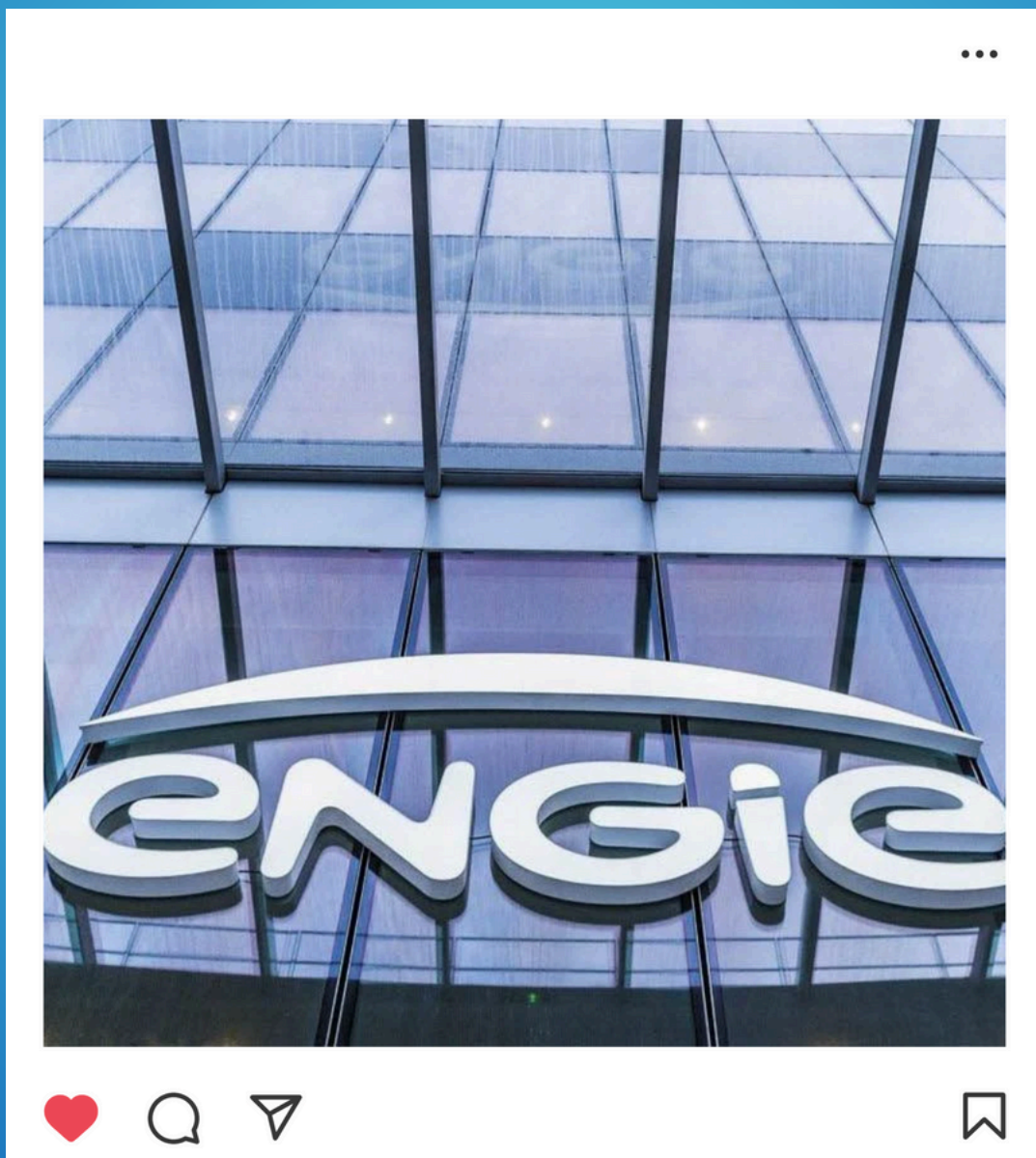
 **(866) 976-4177**

 **sales@canamtelematics.com**

 **www.canamtelematics.com**



At CAN-AM we are very excited about everything we have experienced this year.



[view video](#)





MEET

ANDREW ISMOND

Telematics Business Development

Meet Andrew Ismond

We are thrilled to welcome Andrew Ismond to our team as part of our Sales and Business Development department at Can-Am Telematics. Andrew brings over 8 years of extensive experience in sales, customer engagement, and business development across various industries.

His commitment to understanding and resolving customer challenges makes him a vital asset to our team and our clients. Andrew will play a key role in strengthening our customer relationships by helping businesses maximize the benefits of our telematics solutions. With his proven track record in driving growth and creating lasting partnerships, we are confident that Andrew will continue to elevate the service and support we provide to our clients.

CAN-AM TELEMATICS SOLUTIONS
Providing "Single Pane of Glass" Vision

GEOTAB ECOSYSTEM

netradyne
The only 360° AI Camera

SurfSight
An AI rich functional two way Dashcam

Fuel Cards fully integrated with the system

Lat-Lon
The Best Integrated Temp Monitoring

GEOTAB Yellow-Iron Equipment Tracker

PestPac
Full integration of the w/ Pest Control platform

Fleebio
Track every detail about your vehicles and equipment from cradle to grave.

LINK LABS
Asset, Equipment, Machinery Tracking

TRUCE
Drive safe, work safe, stay compliant.

forward thinking
Premium MDVR Video Telematics

PHILIPS
Best in class asset & trailer tracking

whiparound
Number one integrated fleet maintenance program

mentor TSP
help reduce incidents, collisions, MVR license violations, and total cost of fleet ownership.

PrePass
facilitates the safe and efficient movement of commercial carriers

CAN-AM ELD PRO 24/7 ELD Support

GEOTAB

OUR NEW CUSTOMERS



WELCOME
to the family!



Savannah College
of Art and Design



SWAT
MOSQUITO SYSTEMS



A P TRANSPORT
OF USA CORP





Watchdog on Steroids

Guys & Girls

I'm constantly asking the Sales Engineers and CX Team, "How can we enhance the platform with something that the guys will use, that's needed and easy?" In fact, I'm a bit of a pain in the butt, imagine that!

Well, they did it and shut me up for once. Allow me to introduce **Watchdog on Steroids.**

I'm sure everybody has the watchdog feature on their customized dashboard, so now in addition to this, in the event of a unit being disconnected for any reason, you will receive an automated email daily with the essential info: which unit, when, what's the location? Then you will receive an automated call from the Team until together we get this situation resolved.

I'm very proud of this free-of-charge enhancement and hope you enjoy it.

Next on my list is C-Traq, our brand-new (regular) battery-operated asset tracker, is getting more alerts and more crystal-clear auto reports!

Thank you for being the best thing about CAN-AM.

See y'all soon.

Regards, Steve.

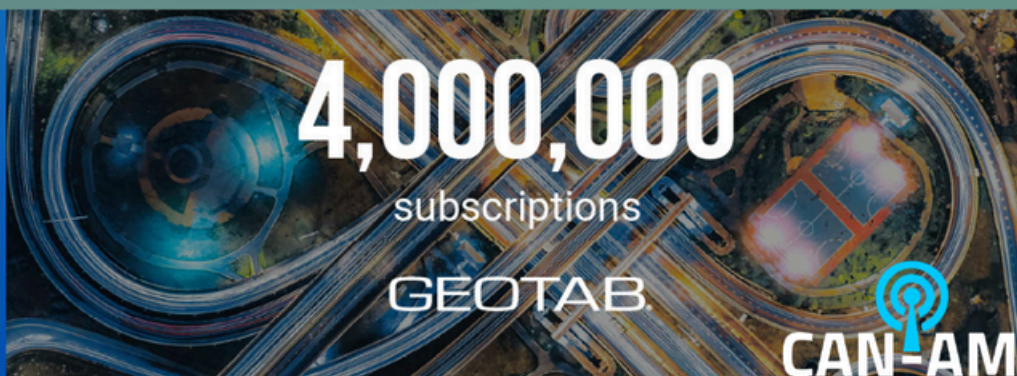
URGENT PRIORITY

AS OF OCT 1st
GEOTAB WILL MIGRATE TO
JUST ONE PLAN, GO PLAN

**DO NOT FEAR, ALL ORDERS
BY OCT 1st WILL BE
“GRANDFATHERED”**



MASSIVE SAVINGS
LETS GET THESE ORDERS IN TODAY





CAN-AM CASE STUDY 2021

KGI

Austin, TX

THE BUSINESS

With instant fleet tracking and extensive analytic capabilities available at your fingertips, Can-Am can help you harness the data you already have to uncover efficiency gaps and problem areas, maximizing the power of your entire fleet.

"I am so happy with your company's attention to detail! The comparison between Can-Am and your competitors is like night and day."
Denise Griffin

KGI WIRELESS OPERATIONS MANAGER

CHALLENGES

CHALLENGE: The challenge for KGI Wireless: A lack of visibility of its fleet during working hours, employee compliance of driving vehicles after hours, resulting in higher insurance rates (due to the possibility of many unknowns).

SOLUTIONS

KGI chose Can-Am Telematics because it provided a solution for accountability and reports with the opportunity to grow with their business. Can-Am set up KGI with asset reports, cameras, and other integrations to allow the company to function efficiently. In turn, saving the company money while allowing it to better serve its customers.



C-TRAQ



GEOTAB



24/7 Support



Maintenance



Emissions



Routing



AI



ELD Support



Auto reports / Alerts

RESULTS

- Better Insurance Rate
- Full visibility to fleet's locations
- Improved driver safety and risk management
- Ability to locate drivers closest to customers
- geofence reporting and alerts
- Visible decrease in speeding
- Visible decrease in idling
- Automated email alerts on vehicle maintenance and engine health
- More efficient time-card report and compliance management



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A LETTER FROM THE OWNER



I am writing to share with you the growing importance of **electric vehicles** in our present and their crucial role in the future of sustainable mobility. In these times of climate change and the search for **clean energy**, electric cars represent an innovative and efficient solution. Not only do they significantly reduce pollutant gas emissions, but they also offer a quieter and more economical alternative in terms of maintenance compared to internal combustion vehicles.

Looking ahead, the transition to electric vehicles is inevitable. It is expected that by 2035, the majority of new vehicles will be electric, reflecting a global commitment to reducing the carbon footprint and promoting a cleaner environment. In this context, **Geotab** is playing a key role, facilitating the management of electric vehicle fleets and supporting companies in their transition to greener mobility. With tools such as **MyGeotab, real-time tracking** of electric vehicle performance is provided, thus ensuring efficient and sustainable operation.!

I am honored to be part of this green revolution and to collaborate with Geotab, a company that not only promotes the adoption of electric vehicles, but also provides the data intelligence needed to optimize their use and performance. Together, we are making a difference, reducing dependence on fossil fuels and contributing to a more sustainable future for all. ”

Johan Rahardjo

President & CEO