



# CAN-AM CASE STUDY 2022

# WILL'S PLUMBING & TESTING SERVICE

## San Antonio, TX

### THE BUSINESS

As a family-owned business, Will's Plumbing & Testing Service appreciates and honors family. They treat the locals of San Antonio as if they were members of their own extended family. Their mission is to help the people of their home city and the neighboring counties. Clients won't have to worry about a thing when Will's Plumbing is on the job.

*"We were with our previous telematics provider (Nextraq) for several years, then we piloted Can-Am! For a slightly less monthly fee, we got twice as much information and a camera in every vehicle"*

**Sam - General Manager**

### CHALLENGES

The challenge for Will's Plumbing: driver safety, lack of visibility of its fleet during working hours, employee compliance of driving vehicles after hours; resulting in higher insurance rates (due to the possibility of many unknowns).

### SOLUTIONS

Will's plumbing chose Can-Am Telematics and AI connected dashcams because it provided a simple solution to providing accountability and reports with the opportunity to grow with business. Can-Am set up Will's plumbing with customized asset reports, cameras and other integrations to allow the company to function more efficiently. In turn, saving the company money while allowing it to better serve its clients.

- Driver scorecard
- Time at location report



24/7 Support



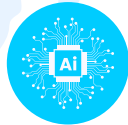
Maintenance



Emissions



Routing



AI



ELD Support



Auto reports /Alerts

### RESULTS

- Being able to see what a driver sees keeps everyone safe
- Better insurance rate
- Full visibility to fleet's location
- Establishing fault quickly saves money on insurance
- Better control on fuel card use & MPG
- Able to locate drivers closest to customers
- Automated alert on vehicle maintenance
- Optimization of each driver's route



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